



**Accuity**  
**Hugh Jones, CEO Accuity**

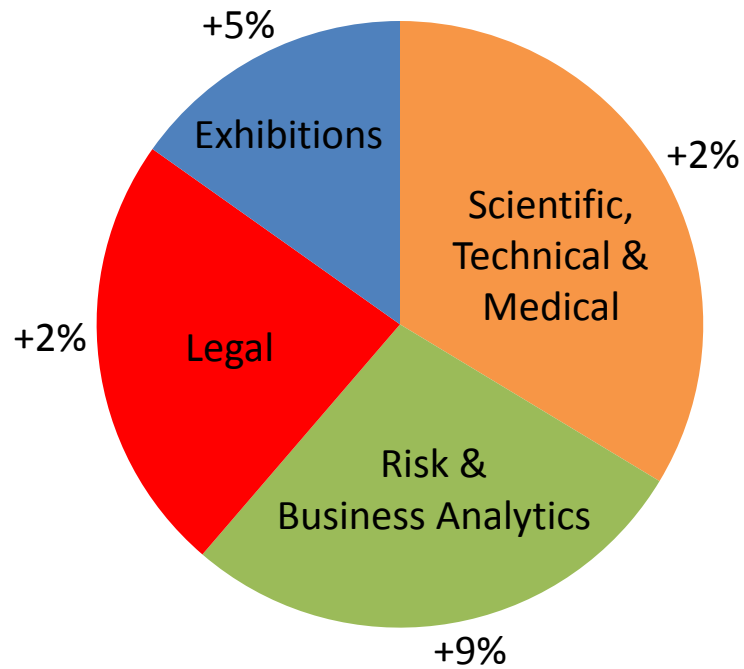
October 5, 2017

## FORWARD-LOOKING STATEMENTS

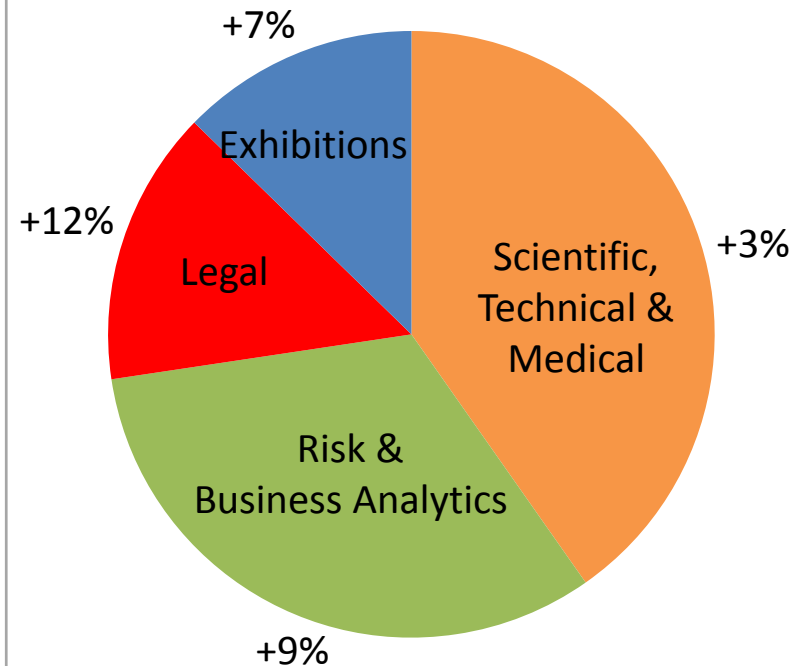
This presentation contains forward-looking statements within the meaning of Section 27A of the US Securities Act of 1933, as amended, and Section 21E of the US Securities Exchange Act of 1934, as amended. These statements are subject to a number of risks and uncertainties that could cause actual results or outcomes to differ materially from those currently being anticipated. The terms “outlook”, “estimate”, “project”, “plan”, “intend”, “expect”, “should be”, “will be”, “believe”, “trends” and similar expressions identify forward-looking statements. Factors which may cause future outcomes to differ from those foreseen in forward-looking statements include, but are not limited to: current and future economic, political and market forces; changes in law and legal interpretations affecting the Group’s intellectual property rights; regulatory and other changes regarding the collection, transfer or use of third party content and data; demand for the Group’s products and services; competitive factors in the industries in which the Group operates; compromises of our data security systems and interruptions in our information technology systems; legislative, fiscal, tax and regulatory developments and political risks; exchange rate fluctuations; and other risks referenced from time to time in the filings of RELX PLC and RELX NV with the US Securities and Exchange Commission.

# RELX Group

Underlying revenue growth  
2016



Underlying adjusted operating profit  
growth 2016



*Underlying revenue growth rates exclude exhibition cycling effects*

# RELX Group strategic direction: unchanged

## Where we are going

- Deliver improved outcomes to professional customers
- Combine content & data with analytics & technology in global platforms
- Build leading positions in long term global growth markets
- Leverage institutional skills, assets and resources across RELX Group

## How we are getting there

- Organic development: Investment in transforming core business; build-out of new products
- Portfolio reshaping: Selective acquisitions; selective divestments

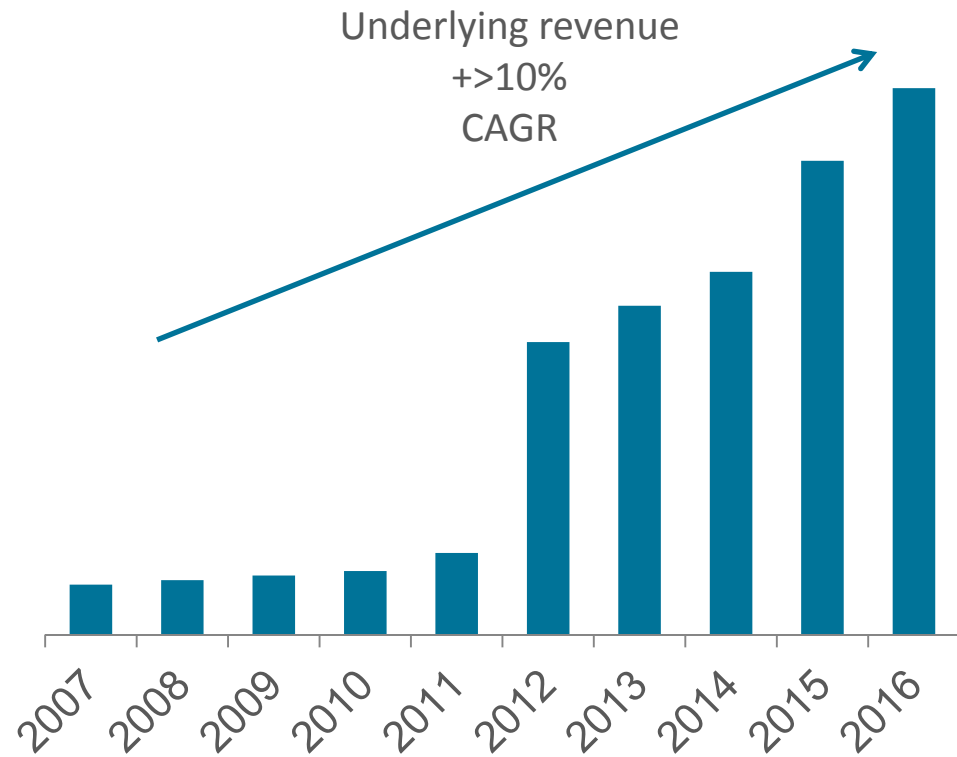
## Implications for business profile: Improving quality of earnings

- More predictable revenues
- Higher growth profile
- Improving returns

# Accuity history

## Key milestones

- **1845** – Bankers Almanac first published
- **1911** – Accuity named Official Registrar of ABA Routing Numbers in the US
- **1999** – Bankersalmanac.com launched
- **2001** – Development of Compliance Link screening and Global Watch List
- **2003** – Launch of Payments Eligibility Compliance (PEC) solutions for government benefit programs
- **2003** - Launch the first IBAN solution for SEPA Payment Compliance in the EU
- **2006** - Bankersalmanac.com launches the Due Diligence Repository
- **2011** – Last book published, 100% electronic
- **2011** - Accuity acquisition
- **2014** - Fircosoft acquisition



*Bankers Almanac revenues 2007-2011*



Accuity offers a suite of innovative solutions for payments and compliance professionals, from comprehensive data and software that manage risk and compliance, to flexible tools that optimize payments pathways.



## Financial Crime Compliance

Help control risk, increase efficiencies, meet regulatory demands, and avoid damage to the good names of individuals and their firms via a suite of data-enabled technology solutions,

## Financial Counterparty Risk & Compliance

Help financial institutions know more about their potential financial counterparties to help decide if they can, or want to do business with them by providing detailed correspondent bank due diligence information globally.

## Payments

Save time, drive efficiencies, protect reputations, and build the trust of our customers via providing accurate bank, correspondent, and routing data that sits at the core of our customers payments processes

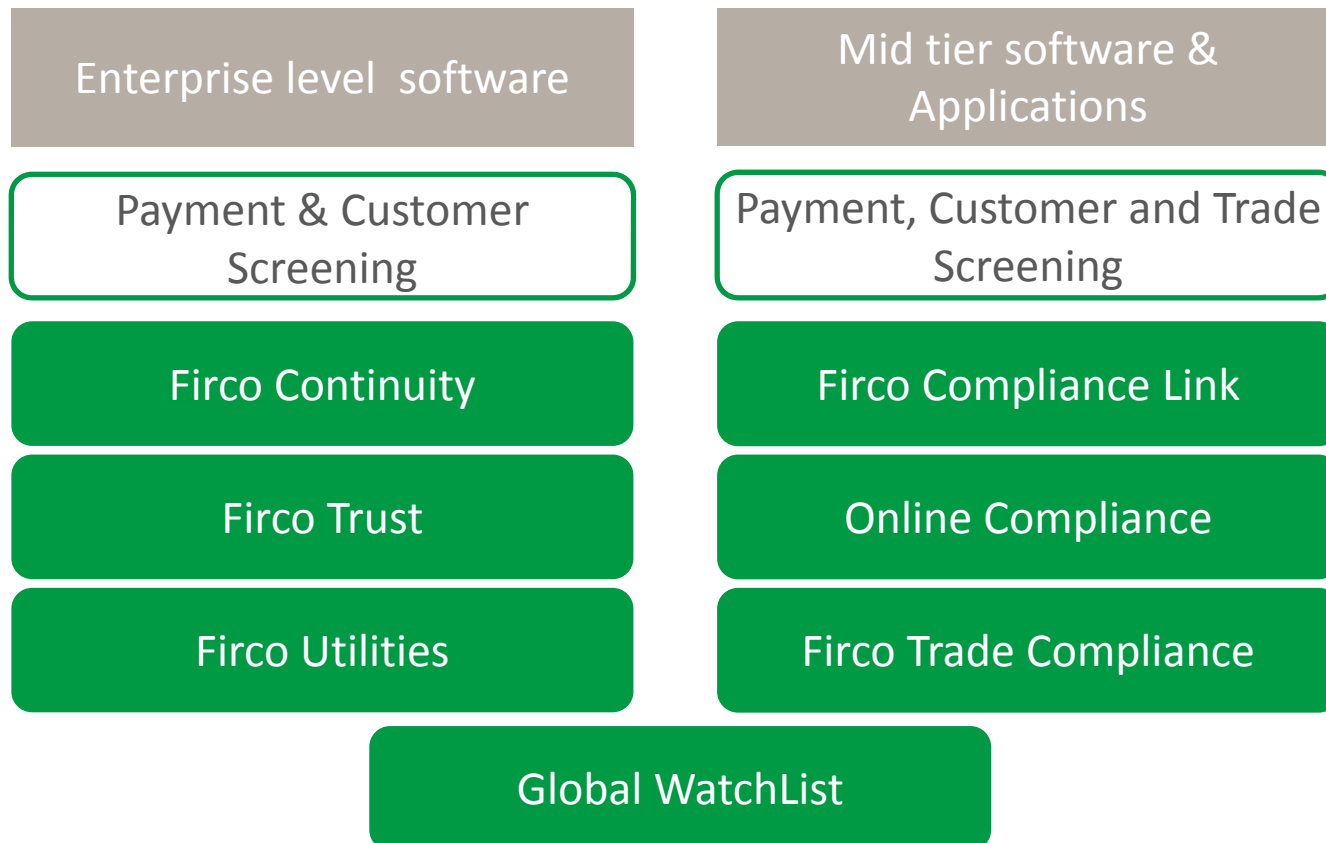
To control risk and compliance, and to optimise payments processes

Accuity and Fircosoft have joined forces to provide the most comprehensive integrated risk & compliance solutions



## Financial Crime Compliance

Reduces exposure to AML risk and increases operational and screening efficiency



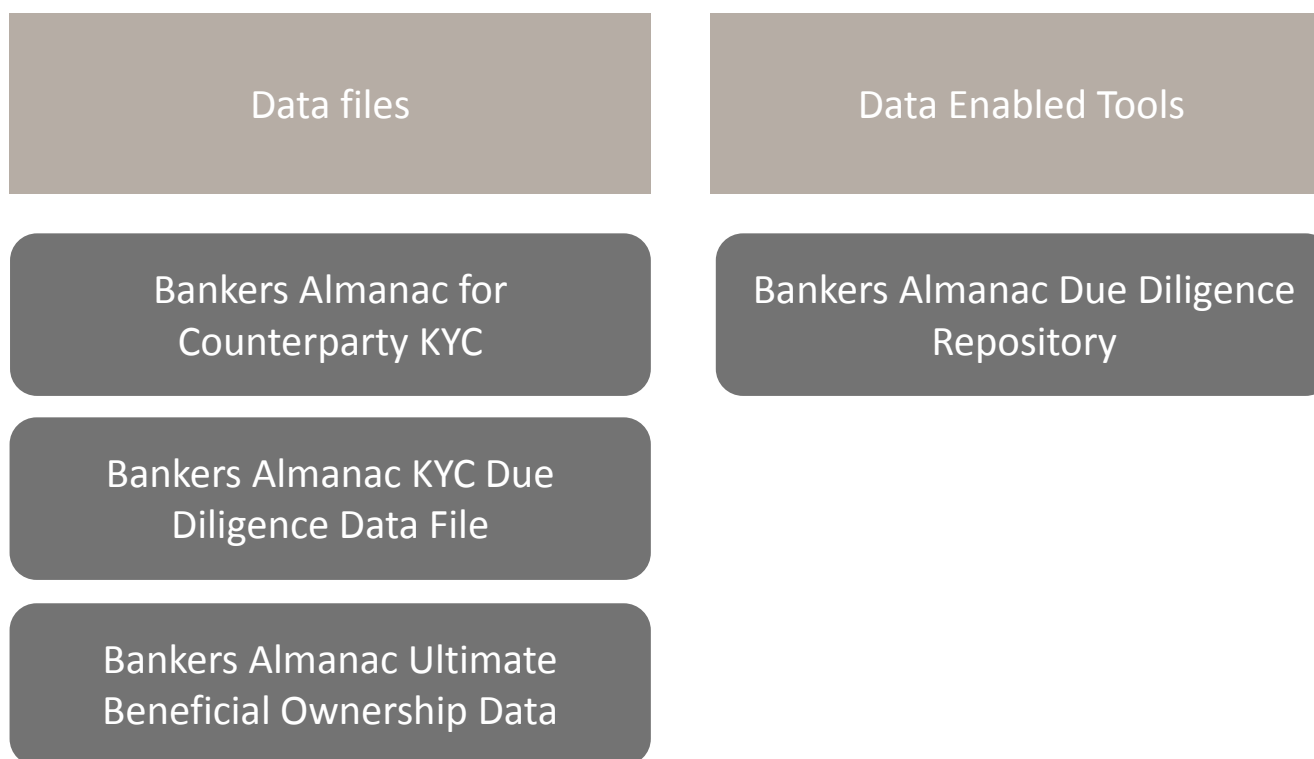


Accuity provides detailed information on financial institutions around the world enabling banks to confidently manage counterparty risk decisions

**Bankers**  
ALMANAC

## Risk & Compliance Solutions – Know Your Financial Counterparty (KYC)

Supports know-your-counterparty regulations for financial institutions globally



Financial institutions face increasing pressures to send payments at lower cost, into more markets and with greater certainty

**Bankers**  
ALMANAC

## Payments Solutions: Bankers Almanac for Payments

The industry's best payments data packaged to meet specific operational and processing needs

### Bank and Routing Data

Bankers Almanac Global Payments File Plus

Bankers Almanac US Payments EPICWare

Bankers Almanac UK Sort Codes

Bankers Almanac IBAN Complete

Bankers Almanac Global Payments ERP

US Payments Routing and Transit Number File

US Financial Reference Directories

### Data enabled tools

Bankers Almanac Global Payments Web Service

Bankers Almanac Global Payments Online

Bankers Almanac Global Payments Data Cleanse

Bankers Almanac Global Banking Resource